

# Condensed income statement of the Bank Austria Group<sup>1)</sup>

for the year ended 31 December 2015

(€ million)

RECAST <sup>2)</sup>	QUARTERLY FIGURES				2015	RECAST <sup>2)</sup> 2014	CHANGE	
	Q1 2015	Q2 2015	Q3 2015	Q4 2015			+/- €	+/- %
Net interest	816	871	847	852	3,386	3,511	-125	-3.6%
Dividend income and other income from equity investments	98	136	107	193	535	496	+39	+7.8%
Net fees and commissions	341	373	350	375	1,439	1,364	+75	+5.5%
Net trading, hedging and fair value income	107	124	78	111	420	487	-67	-13.8%
Net other expenses/income	20	19	22	34	95	124	-29	-23.0%
Operating income	1,383	1,522	1,405	1,566	5,875	5,982	-107	-1.8%
Payroll costs	-390	-404	-384	-384	-1,562	-1,648	+86	-5.2%
Other administrative expenses	-320	-338	-331	-367	-1,356	-1,318	-39	+3.0%
Recovery of expenses	0	0	0	0	1	1	-0	-2.0%
Amortisation, depreciation and impairment losses on intangible and tangible assets	-41	-35	-36	-47	-159	-172	+14	-7.9%
Operating costs	-751	-776	-751	-798	-3,076	-3,136	+61	-1.9%
Operating profit	632	746	653	768	2,800	2,846	-47	-1.6%
Net write-downs of loans and provisions for guarantees and commitments	-210	-181	-366	-250	-1,007	-782	-226	+28.8%
<b>Net operating profit</b>	<b>422</b>	<b>564</b>	<b>288</b>	<b>518</b>	<b>1,792</b>	<b>2,064</b>	<b>-272</b>	<b>-13.2%</b>
Provisions for risks and charges	-8	0	-43	-85	-137	-147	+10	-6.8%
Systemic charges	-103	-72	-58	-94	-326	-237	-89	+37.7%
Integration/restructuring costs	-1	-1	-3	317	312	-14	+326	n.m.
Net income/loss from investments	0	2	1	-22	-20	66	-86	n.m.
<b>Profit before tax</b>	<b>310</b>	<b>493</b>	<b>184</b>	<b>634</b>	<b>1,621</b>	<b>1,733</b>	<b>-112</b>	<b>-6.5%</b>
Income tax for the period	-60	-69	-49	92	-86	-296	+209	-70.9%
Total profit or loss after tax from discontinued operations	-60	-123	25	-145	-303	-132	-172	>100%
Profit or loss for the period	190	301	160	581	1,232	1,306	-74	-5.7%
Non-controlling interests	7	-9	11	84	93	23	+70	>100%
Net profit or loss before PPA <sup>3)</sup>	198	291	172	664	1,325	1,329	-4	-0.3%
Purchase Price Allocation effect	0	0	0	0	0	0	0	n.m.
Goodwill impairment	0	0	0	0	0	0	0	n.m.
<b>Net profit or loss<sup>3)</sup></b>	<b>198</b>	<b>291</b>	<b>172</b>	<b>664</b>	<b>1,325</b>	<b>1,329</b>	<b>-4</b>	<b>-0.3%</b>

n.m. = not meaningful. / 1) Bank Austria's income statement as presented in this table is a reclassified format corresponding to the format used for segment reporting. / 2) Recast to reflect the consolidation perimeter and business structure in 2015. / 3) Attributable to the owners of the parent company.

# Segment reporting of the Bank Austria Group

1–12 2015/1–12 2014

(€ million)

		RETAIL & CORPORATES	PRIVATE BANKING	CORPORATE & INVESTMENT BANKING (CIB)	CENTRAL EASTERN EUROPE (CEE)	CORPORATE CENTER	BANK AUSTRIA GROUP (RECAST)	RECASTING DIFFERENCES <sup>1)</sup>	BANK AUSTRIA GROUP (PUBLISHED) <sup>2)</sup>
Net interest	1–12 2015	895	58	294	2,381	–242	3,386	0	3,386
	1–12 2014	974	64	302	2,456	–285	3,511	–78	3,433
Dividends and other income from equity investments	1–12 2015	29	0	0	364	142	535	0	535
	1–12 2014	40	0	0	345	111	496	0	496
Net fees and commissions	1–12 2015	506	114	104	718	–3	1,439	0	1,439
	1–12 2014	479	109	84	702	–10	1,364	3	1,367
Net trading, hedging and fair value income/loss	1–12 2015	34	3	48	329	7	420	0	420
	1–12 2014	24	2	52	266	143	487	0	487
Net other expenses/income	1–12 2015	23	2	5	24	42	95	0	95
	1–12 2014	31	0	1	55	37	124	–18	106
<b>OPERATING INCOME</b>	<b>1–12 2015</b>	<b>1,486</b>	<b>177</b>	<b>451</b>	<b>3,816</b>	<b>–55</b>	<b>5,875</b>	<b>0</b>	<b>5,875</b>
	<b>1–12 2014</b>	<b>1,548</b>	<b>175</b>	<b>440</b>	<b>3,824</b>	<b>–3</b>	<b>5,982</b>	<b>–93</b>	<b>5,890</b>
<b>OPERATING COSTS</b>	<b>1–12 2015</b>	<b>–1,096</b>	<b>–121</b>	<b>–215</b>	<b>–1,475</b>	<b>–168</b>	<b>–3,076</b>	<b>0</b>	<b>–3,076</b>
	<b>1–12 2014</b>	<b>–1,108</b>	<b>–116</b>	<b>–208</b>	<b>–1,501</b>	<b>–204</b>	<b>–3,136</b>	<b>37</b>	<b>–3,099</b>
<b>OPERATING PROFIT</b>	<b>1–12 2015</b>	<b>390</b>	<b>56</b>	<b>235</b>	<b>2,341</b>	<b>–223</b>	<b>2,800</b>	<b>0</b>	<b>2,800</b>
	<b>1–12 2014</b>	<b>440</b>	<b>59</b>	<b>232</b>	<b>2,323</b>	<b>–207</b>	<b>2,846</b>	<b>–56</b>	<b>2,790</b>
Net write-downs of loans and provisions for guarantees and commitments	1–12 2015	–28	0	25	–1,017	12	–1,007	0	–1,007
	1–12 2014	–56	0	3	–675	–55	–782	89	–693
<b>NET OPERATING PROFIT</b>	<b>1–12 2015</b>	<b>363</b>	<b>56</b>	<b>260</b>	<b>1,324</b>	<b>–210</b>	<b>1,792</b>	<b>0</b>	<b>1,792</b>
	<b>1–12 2014</b>	<b>383</b>	<b>59</b>	<b>236</b>	<b>1,648</b>	<b>–262</b>	<b>2,064</b>	<b>33</b>	<b>2,097</b>
Provisions for risks and charges	1–12 2015	–4	–1	–8	–68	–56	–137	0	–137
	1–12 2014	1	–1	0	–137	–9	–147	14	–133
Systemic charges	1–12 2015	–70	–5	–36	–155	–60	–326	0	–326
	1–12 2014	–48	–3	–31	–120	–35	–237	0	–237
Integration/restructuring costs	1–12 2015	0	0	0	–8	320	312	0	312
	1–12 2014	0	–1	0	–7	–5	–14	1	–13
Net income/loss from investments	1–12 2015	–20	0	–8	2	6	–20	0	–20
	1–12 2014	–9	0	2	13	60	66	–2	64
<b>PROFIT BEFORE TAX</b>	<b>1–12 2015</b>	<b>269</b>	<b>51</b>	<b>208</b>	<b>1,094</b>	<b>–1</b>	<b>1,621</b>	<b>0</b>	<b>1,621</b>
	<b>1–12 2014</b>	<b>327</b>	<b>53</b>	<b>208</b>	<b>1,396</b>	<b>–251</b>	<b>1,733</b>	<b>45</b>	<b>1,778</b>
Income tax for the period	1–12 2015	–73	–13	–52	–169	221	–86	0	–86
	1–12 2014	–69	–13	–52	–212	50	–296	9	–287
Total profit or loss after tax from discontinued operations	1–12 2015	0	0	1	–423	120	–303	0	–303
	1–12 2014	0	0	0	–206	75	–132	0	–132
<b>PROFIT OR LOSS FOR THE PERIOD</b>	<b>1–12 2015</b>	<b>196</b>	<b>38</b>	<b>157</b>	<b>502</b>	<b>340</b>	<b>1,232</b>	<b>0</b>	<b>1,232</b>
	<b>1–12 2014</b>	<b>259</b>	<b>40</b>	<b>156</b>	<b>977</b>	<b>–126</b>	<b>1,306</b>	<b>54</b>	<b>1,360</b>
Non-controlling interests	1–12 2015	–12	0	0	102	2	93	0	93
	1–12 2014	–8	0	0	25	6	23	1	23
<b>NET PROFIT OR LOSS ATTRIBUTABLE TO THE OWNERS OF THE PARENT COMPANY BEFORE PPA</b>	<b>1–12 2015</b>	<b>184</b>	<b>38</b>	<b>157</b>	<b>604</b>	<b>342</b>	<b>1,325</b>	<b>0</b>	<b>1,325</b>
	<b>1–12 2014</b>	<b>250</b>	<b>40</b>	<b>156</b>	<b>1,003</b>	<b>–120</b>	<b>1,329</b>	<b>54</b>	<b>1,383</b>
Purchase Price Allocation effect	1–12 2015	0	0	0	0	0	0	0	0
	1–12 2014	0	0	0	0	0	0	0	0
Goodwill impairment	1–12 2015	0	0	0	0	0	0	0	0
	1–12 2014	0	0	0	0	0	0	0	0
<b>NET PROFIT OR LOSS ATTRIBUTABLE TO THE OWNERS OF THE PARENT COMPANY</b>	<b>1–12 2015</b>	<b>184</b>	<b>38</b>	<b>157</b>	<b>604</b>	<b>342</b>	<b>1,325</b>	<b>0</b>	<b>1,325</b>
	<b>1–12 2014</b>	<b>250</b>	<b>40</b>	<b>156</b>	<b>1,003</b>	<b>–120</b>	<b>1,329</b>	<b>54</b>	<b>1,383</b>

1) The segment results have been recast. The difference compared to Bank Austria's results is presented in a separate column showing "Recasting differences", which for 2014 mainly relate to the transfer of Leasing subsidiaries in Russia, the Czech Republic, Slovakia, Romania, Croatia, Austria, Hungary and some Leasing entities in Serbia and Slovenia to Bank Austria. Recasting differences also relate to the sale of UniCredit CAIB Poland S. A.

2) The comparative figures for 2014 and 2015 reflect the accounting figures.

# Segment reporting of the Bank Austria Group

1–12 2015/1–12 2014

		RETAIL & CORPORATES	PRIVATE BANKING	CORPORATE & INVESTMENT BANKING (CIB)	CENTRAL EASTERN EUROPE (CEE)	CORPORATE CENTER	BANK AUSTRIA GROUP (RECAST)	RECASTING DIFFER- ENCES <sup>1)</sup>	BANK AUSTRIA GROUP (PUBLISHED) <sup>2)</sup>
Risk-weighted assets (RWA) (avg.) <sup>3)</sup>	1–12 2015	19,671	524	8,766	96,823	7,462	133,246	0	133,246
	1–12 2014	19,696	600	8,394	85,579	9,339	123,609	1,473	125,081
Loans to customers (end of period)	1–12 2015	44,856	618	13,691	57,102	109	116,377	0	116,377
	1–12 2014	43,208	588	12,502	56,786	664	113,749	-17	113,732
Direct funding (end of period) <sup>4)</sup>	1–12 2015	42,889	9,079	10,426	58,709	18,045	139,148	0	139,148
	1–12 2014	42,767	8,990	8,758	52,243	19,512	132,269	15	132,285
Cost/income ratio excl. bank levy in %	1–12 2015	73.7	68.5	47.8	38.7	n.m.	52.3	n.m.	52.3
	1–12 2014	71.6	66.3	47.2	39.3	n.m.	52.4	n.m.	52.6
Risk/earnings ratio in % <sup>5)</sup>	1–12 2015	3.0	n.m.	n.m.	37.1	n.m.	25.7	n.m.	25.7
	1–12 2014	5.5	n.m.	n.m.	24.1	n.m.	19.5	n.m.	17.6

1) The segment results have been recast. The difference compared to Bank Austria's results is presented in a separate column showing "Recasting differences", which for 2014 mainly relate to the transfer of Leasing subsidiaries in Russia, the Czech Republic, Slovakia, Romania, Croatia, Austria, Hungary and some Leasing entities in Serbia and Slovenia to Bank Austria. Recasting differences also relate to the sale of UniCredit CAIB Poland S.A.

2) The comparative figures for 2014 and 2015 reflect the accounting figures.

3) Turkey consolidated on a proportionate basis.

4) Direct funding: deposits from customers and debt securities in issue.

5) Risk/earnings ratio: net write-downs of loans and provisions for guarantees and commitments measured against net interest and dividends and other income from equity investments.

n.m. = not meaningful

# Statement of Financial Position of the Bank Austria Group

at 31 December 2015

## Assets

(€ million)

	31 DEC. 2015	31 DEC. 2014
Cash and cash balances	2,146	1,942
Financial assets held for trading	3,013	3,533
Financial assets at fair value through profit or loss	89	110
Available-for-sale financial assets	24,810	22,148
Held-to-maturity investments	484	572
Loans and receivables with banks	32,214	30,542
Loans and receivables with customers	116,377	113,732
Hedging derivatives	3,290	3,952
Changes in fair value of portfolio hedged items (+/-)	41	-99
Investments in associates and joint ventures	4,741	4,644
Property, plant and equipment	2,132	2,147
<i>of which held for investment</i>	<i>827</i>	<i>896</i>
Intangible assets	221	171
Tax assets	448	570
a) current tax assets	94	72
b) deferred tax assets	353	499
Non-current assets and disposal groups classified as held for sale	2,467	3,600
Other assets	1,167	1,554
<b>TOTAL ASSETS</b>	<b>193,638</b>	<b>189,118</b>

## Liabilities and equity

(€ million)

	31 DEC. 2015	31 DEC. 2014
Deposits from banks	23,432	23,696
Deposits from customers	110,346	102,271
Debt securities in issue	28,802	30,014
Financial liabilities held for trading	2,642	3,454
Financial liabilities at fair value through profit or loss	547	670
Hedging derivatives	2,782	3,302
Changes in fair value of portfolio hedged items (+/-)	-101	84
Tax liabilities	214	165
a) current tax liabilities	46	58
b) deferred tax liabilities	169	107
Liabilities included in disposal groups classified as held for sale	1,977	1,845
Other liabilities	2,773	2,617
Provisions for risks and charges	4,830	6,076
a) post-retirement benefit obligations	3,697	5,665
b) other provisions	1,133	411
Equity	15,394	14,925
<i>of which non-controlling interests (+/-)</i>	<i>238</i>	<i>193</i>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>193,638</b>	<b>189,118</b>